

**BMX**, based in New York, is a competitive provider of call center applications using Internet-based telecommunications services. <a href="http://www.bmx-inc.com/">http://www.bmx-inc.com/</a>

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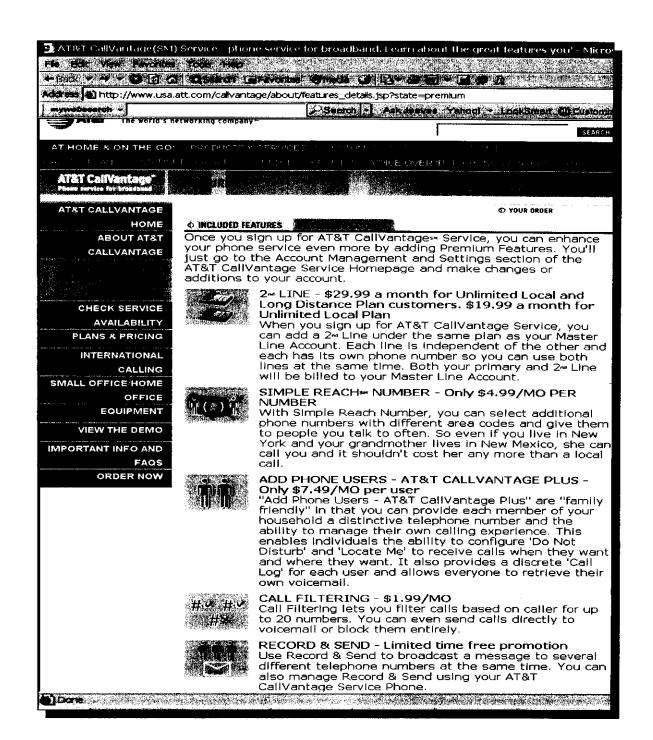
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# VoIP to Wireline Pricing Comparison

# AT&T CallVantage<sup>SM</sup> Local Plan<sup>1</sup>

### \$19.99

Enjoy unlimited Local calling and spend only 4¢ per minute on all Long Distance calls, including calls forwarded to non-local numbers. In addition to remarkable voice quality, you'll also get:

### Powerful New Features

### **INCLUDED FEATURES**

- Conference Calling
- Voicemail
- Call Log
- Phone Book
- Locate Me
- Speed Dial
- Do Not Disturb
- 3-Way Calling
- Emergency 911 Dialing
- Call Forwarding
- Call Waiting
- Caller ID
- Safe Forward Number
- <u>Fax and Modem</u> <u>Support</u>

## BellSouth® Complete Choice® Plan\*

- •Home phone line
- Unlimited local calling
- . Choice of calling features and flexibility to change features anytime for free
- •One low monthly price

Select State Monthly Charge



\$34.00

### Calling Features Included with BellSouth® Complete Choice® Plan

You may choose the calling features as you like, for one low monthly price.

Available Features	Regular Price Range (varies by city*)	Price with Plan
<u>Caller ID Deluxe</u>	\$7.50 - \$9.00	No Charge
Caller ID (with number delivery only)	\$7.00 - \$7.95	No Charge
<u>Call Waiting Daluxe</u>	\$6.50 - \$7.50	No Charge
<u>Call Waiting</u>	\$3.50 - \$6.00	No Charge
Call Return (*69)	\$4.70 ~ \$6.00	No Charge
Three-Way Calling	\$3.70 - \$6.00	No Charge
Repeat Dialing	\$4.00 - \$5.00	No Charge
Call Forwarding	\$2.60 - \$5.00	No Charge
<u>Call Block</u>	\$4.00 - \$4.50	No Charge
Speed Dial 8	\$2.20 - \$4.00	No Charge
Speed Calling 30	\$4.05 - \$4.50	No Charge
Call Tracing	\$4.00 - \$4.50	No Charge
<u>BellSouth Call Selector</u>	\$4.00 - \$4.20	No Charge
Ringmaster® Service-1	\$4.00 - \$5.00	No Charge
Ringmaster <sup>®</sup> Service-2	\$5.95 - \$7.00	No Charge
Remote Access to Call Forwarding	\$5.20 - \$6.00	No Charge
Preferred Call Forwarding	\$4.00 - \$4.50	No Charge
Call Forward Busy Line	\$1.00	No Charge
Call Forward Don't Answer with Ring Control	\$1.00	No Charge
Message Waiting Indicator	\$0.50	No Charge
Star 98 (*98)	\$1.00	No Charge
Optional Features  Available at a discount for Complete Choice plan customers.		
Privacy Director® Service	\$5.95 - \$6.95	\$2.70 - \$3.95
Premium Voice Mail	\$5.95	\$3.95

<sup>\*</sup> Local Voice only, GA Source: Company public websites

# Online Consumers Interested in Better Telephony Pricing

Better Pricing **Better Quality** 51% 51% AND INCOME AND ADDRESS OF THE PARTY. 31% 20% 8% || 5% %8 %2 Flat rate local and long distance Free calling features Service bundle (voice video data) Cheaper overall service Better customer service More reliable service Free voicemail

Significant discount on second or third line
Nothing would make me switch

Broadband 22% Dial-up

0% 20% 40% 60% 80% 100% Percentage of US Broadband Consumers

Note: Options with more than five percent response rates shown.

Question: Which of the following would make you most willing to change your current landline telephone service in favor of a competing service of (Select top three.)

© 2004 JuniterBesearch | Source: JupiterResearch/Ipsos-Insight Consumer Survey (5/04), n = 1,596 (dial-up consumers with landline phone